



## **Gardant Global assists clients in securing contract wins with possible value of over \$1B.**

*12 December 2011 Deerfield Beach FL.* - Gardant Global a leader in Strategy and Business Development services secures contract wins for clients on Federal Government opportunities with a potential Life-Cycle-Value (LCV) of \$1 billion dollars.

Gardant Global announces that their support helped 3 organizations win long-term contracts with the US Department of Treasury, The Department of Health and Human Services and the Veterans Administration.

Securing a combination of Indefinite Delivery Indefinite Quantity (IDIQ) contracts, Blanket Ordering Agreements (BOA's) and Full and Open single awards, Gardant helped to secure contracts with a potential value of over \$1 billion dollars. The services to be delivered include information technology support in both management consulting and cyber security; healthcare bio-sample collection; and healthcare products and supplies.

Gardant, with offices in Florida and the Washington DC Metropolitan area has experience, expertise and specialization in government and international strategy and business development and secures long-term multi-year relationships for its clients ranging from small organizations to multi-national publically traded companies. Using its proven methodology for business expansion Gardant Clients are now participating in multi-year multi-million-dollar government contracting engagements. The Gardant methodology and expertise includes Opportunity Identification, Qualification, Pursuit, Capture, Proposal and Award strategies. Gardant maintains a team of individuals that are subject matter experts in specific areas, agencies and jurisdictions. Gardant Global represents leading industrial, financial and technology firms and helps to drive the top line revenue in focused federal, state and local agencies.

Gardant, a privately held Management Consulting and Business Development firm has been assisting organizations in securing Federal, State and Local contracts in the US market with personnel who have secured over \$10 billion in contracts across multiple product and service offerings

Gardant offers corporations the ability to penetrate the government market with minimal capital and personnel expense. Gardant's value proposition is one of focused top line expansion with minimal bottom line impact. Offering services for standard fees, typically lower than most mid-level sales professionals, Gardant offers direct and indirect sales and marketing, opportunity identification, teaming, proposal development and opportunity management.

Gardant Global is committed to the highest standards of professionalism, ethics and opportunity readiness and works diligently to expand our clients' customer portfolio.

For information about expanding your markets and your revenue please contact  
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